ORGANIC FARMING SCHEME BUSINESS PLAN

Yes		No	
	Yes	Yes	Yes No

1. Description of Current Activities

1.1	Brief Description of current farming activities:
1.2	Total area of land <u>owned</u> (if any): (hectares)
1.3	Total area of land <u>leased</u> (if any): (hectares)
1.4	Other land farmed (if any):(hectares) Please provide details:
1.5	Area of land being farmed organically:(hectares) """""""""conventionally(hectares)
1.6	Existing Machinery (please provide details)
	·
	Buildings (please provide details):
1.7	Details of employees (please specify no's, part-time/full-time etc):
1.8	Existing produce – type, volume, where marketed etc. :

2. <u>Management/farming experience</u>

2.1	No. of years experience as a farmer :						
2.2	Please provide brief details on type of enterprise(s) etc.						
	······						
2.3	Please tick below the highest level of general agricultural training/experience obtained:						
(a)	Minimum 5 years experience as a farmer						
(b)	Minimum 3 years experience in farming and completed						
	approved course of minimum 180 hours						
(c)	Certificate in farming or equivalent qualifications						
2.4	If you have already participated in Supplementary Measure 6						
	(SM6) of REPS 1, REPS 2 or REPS 3, what specialised organic						
	education/training have you received (if any):						
25	*If you have not already participated in Supplementary Macaura 6						
2.5	*If you have not already participated in Supplementary Measure 6						
	(SM6) of REPS 1, REPS 2 or REPS 3, please give full details of the						
	Approved Training Course completed by you, including location,						
	date etc.						

*For OFS applicants in 2010, all Approved Training Courses will have to be completed by September 30th 2010. In future years, Approved Training Courses will have to be completed in advance of lodgment of the OFS application.

	1	2	3	4	5	6	7	8
CROP TYPE	CEREALS ¹	POTATOES	VEGETABLES	FRUIT	PROTECTED CROPS	OTHER (PLEASE SPECIFY)	OTHER (PLEASE SPECIFY)	OTHER (PLEASE SPECIFY)
HECTARES								
YIELD								-
MAIN ORGANIC OUTLET(S)								

Crops currently grown

Current livestock details

	1	2	3	4	5	6	7	8
ANIMAL TYPE	SUCKLER COW	DAIRY COWS	BEEF	SHEEP	Pigs	POULTRY	OTHER (PLEASE SPECIFY)	OTHER (PLEASE SPECIFY)
NO. OF ANIMALS								
MAIN ORGANIC OUTLET(S)								

¹ Examples would include Wheat, Oats, Barley, Triticale

3. <u>Proposed farming business to be achieved during</u> <u>the 5 year contract period</u>

3.1	Motivation for switching to organic production:
3.2	Broad outline of proposed organic enterprise(s) for the contract
0.2	period:
3.3	New skills required, e.g. organic soil management, organic
	crop/livestock production, marketing etc:
3.4	Overview of markets for the proposed organic produce/products:
3.5	Strategies for marketing organic produce:
3.6	Summary of proposed output and time of year to be sold:

4. <u>Summary of capital investments for the proposed</u> organic business

Essential capital investments (if any) - description & broad outline of costs:

4.1	Investment in buildings to become compliant with the organic standards:
4.2	Essential investments in equipment/machinery:
4.3	Essential investment in livestock:
4.4	Likely source of funding for the investments outlined above:
4.5	Other likely we exit to invest we at a sets over the dynation of the OES
4.5	Other likely/possible investment costs over the duration of the OFS contract, e.g. land purchase/lease, discretionary purchase of
	equipment/ machinery, stock etc.:
4.6	Likely source of funding for discretionary spending:

5 <u>Overview of ongoing on-farm organic inputs, also</u> <u>other costs including certification costs etc.</u>

5.1	Organic Feed:
5.2	Bedding Materials (if livestock):
5.3	Organic Seed:
0.0	Organic Seeu.
5.4	Soil Nutrition:
5.4	
5.5	Certification:
5.6	Horticulture - Pest/disease control, labour, preparation for market etc.:
5.7	Other.:

6. Financial feasibility of organic project

6.1 Predicted extra cash inflow by increased sales/reduced costs: 6.2 Predicted extra cash outflow by increased expenses/new loan payments etc: 6.3 Projection of net cash surplus or deficit by year of the contract: 6.4 Projected change in overall farm viability from current situation:

ASSESSMENT OF INCOME UNITS FROM FARMING

To be completed by an Agricultural Advisor/Agricultural Consultant

Applicant:

Address:....

......Herd Number.....

Calculation of income units from farming at time of application & conclusion of contract

Include all farm activity carried out by the farmer

	Enterprise/Activity	Income Units at start	Income Units at finish
A1	Current Position Calculate the income unit equivalent of the permanent (net) milk quota i.e. total quota less any quota acquired over the previous three years Quota (Gallons)		
A2	Proposed Position Calculate the income unit equivalent of the permanent (net) milk quota i.e. total quota less any quota acquired over the previous three years Quota (Gallons) divided by 400 = OR Quota (Litres)		
B1	Current Position Calculate the income unit equivalent of other milk quota and/or any suckler cows on the farm by subtracting the number of cows required to produce the permanent (net) quota from the total number of cows on the farm. (Number of cows required to produce permanent (net) quota is calculated by taking the permanent quota (Litres) divided by 4205 Litres. Total cows on farm less cows required to produce permanent quota X 1.0 unit = (Ignore if total cows are less than the number required to produce the permanent (net) quota)		
B2	Proposed Position Calculate the income unit equivalent of other milk quota and/or any suckler cows on the farm by subtracting the number of cows required to produce the permanent (net) quota from the total number of cows on the farm. (Number of cows required to produce permanent (net) quota is calculated by taking the permanent quota (Litres) divided by 4205 Litres) Total cows on farm less cows required to produce permanent quota X 1.0 unit = (Ignore if total cows are less than the number required to produce the permanent (net) quota)		
C1	Current Position Average number of calves reared from 6 months to one year oldx 0.3 unit = Average number of one year olds reared to one and a half yearsx 0.3 unit = Average number of one and a half year olds reared to two yearsx 0.3 unit = Average number of one and a half year olds reared to two yearsx 0.3 unit =		

	Average number of two year olds reared to two and a half yearsx 0.5 unit =
	Average number of two and a half year olds reared to three yearsx 0.5 unit =
C2	Proposed Position Average number of calves reared from 6 months to one year oldx
	0.3 unit = Average number of one year olds reared to one and a half yearsx
	0.3 unit =
	Average number of one and a half year olds reared to two yearsx 0.3 unit =
	Average number of two year olds reared to two and a half yearsx
	Average number of two and a half year olds reared to three yearsx 0.5 unit =
D1	Current Position
5.	Breeding ewes overwintered (not average number over the year)x
	0.15 unit =
	Hoggets overwinteredx 0.1 unit =
D2	Proposed Position
	Breeding ewes overwintered (not average number over the year)x
	Hoggets overwintered
	0.1 unit =
E1	Current Position
	Hectares of hay/silage for sale x 1.0 unit/ha = x
E2	Proposed Position Hectares of hay/silage for sale
	1.0 unit/ha =
F1	Current Position
	Crops - Hectares of cereals/peas/beans grown/setaside x 1.0 unit/ha =
	Hectares of other crops grown (potatoes/sugar beet and intensive crops such as strawberries, raspberries, apples)x
	2.0 unit/ha =
	Glasshouse crops/Nurseriesx
F2	Proposed Position Crops - Hectares of cereals/peas/beans grown/setaside
	x 1.0 unit/ha = Hectares of other crops grown (potatoes/sugar beet and
	intensive crops such as strawberries, raspberries, apples)x
	2.0 unit/ha = Glasshouse crops/Nurseriesx
	125 unit/ha=

		2			1	
G1	Current Po	sition				
	Mushrooms	– number	of tunnels	x 20		
	units/tunnel	=			Margaret	
G2	Proposed F	Position				
	Mushrooms	– number	of tunnels	x 20		
	units/tunnel	=				
						and Carles of the
H1	Current Pos					
	Pig Product		breeding only	x 0.8 unit =		
			breeding and finishing	x 1.1 unit =	2	
	pig places	Pigs	finishing only	x 6.0 units/100		
H2	Proposed F	Position				
	Pig Producti	ion – Sow	breeding only	x 0.8 unit =		
			breeding and finishing	x 1.1 unit =		
		Pigs	finishing only	x 6.0 units/100		
	pig places					
11	Current Po	sition				
	Other livesto		Horse	x 1.0 unit =		
			Red Deer	x 0.3 unit =		
			Deer (fallow and sika)			
			Goats (milking)	x 0.25 unit =		
			Rabbits	<u>x</u> 1.0 unit/100 doe =	. Colorial	
12	Proposed F	Position	991 191 8 particular (* 1955) 19. j. C. B.			
	Other livesto	ock	Horse	x 1.0 unit =		
			Red Deer	x 0.3 unit =		
			Deer (fallow and sika)			
			Goats (milking)	x 0.25 unit =		
			Rabbits	<u>x</u> 1.0 unit/100 doe =		E
14	0				Constant of S	
J1	Current Posit	Broilers		x 2.0 unito/1000 bird places -		
	Poultry -		Breeders	_x 3.0 units/1000 bird places = _x 8.0 units/1000 birds =		
		Layers		X 3.0 units/1000 birds =		
		Layers				
		Organia º	Eroo Dongo Egg Drod	uctionx 1.5 units/100		
	birds =	Organic o	a Free Range Egg Frodu	x 1.5 units/100		
	bilus –	Organic F	Broiler Production	x 5.0 units/1000 bird		
	places =					
	Piaces -				1	

J2	Proposed Position	
	Poultry - Broilers x 3.0 units/1000 bird places Broiler Breeders x 8.0 units/1000 birds = Layers X 3.0 units/1000 birds =	=
	Organic & Free Range Egg Productionx 1.5 units/10 birds =	0
	Organic Broiler Productionx 5.0 units/1000 bird places =	
	Total Income Units from Farming	

Note:

New applicants to organic farming must be able to demonstrate in the Business Plan that a minimum level of 15 Income Units from organic farming can be reached within the five-year period of the contract. Existing organic operators must be able to demonstrate that an increased level of organic output and income over the five-year period of the contract can be reached and also they can reach or exceed where appropriate, a minimum level of 15 Income Units from organic farming within the same timeframe.

Where an applicant cannot demonstrate a minimum of 15 Income Units as set out in the table above, he/she may demonstrate the minimum requirement, to the Agricultural Advisor/Agricultural Consultant, using other acceptable criteria, for example, financial accounts, with 1 Income Unit equal to \notin 254. In the latter case, full details must accompany the Business Plan at the time of lodgement.

<u>Certification by Agricultural Advisor/Agricultural</u> <u>Consultant</u>

I certify that the information supplied by me in this Business Plan is correct to the best of my knowledge and that the participation of this applicant in the Organic Farming Scheme is justified based an evaluation of his/her existing conventional/ organic operation (delete as appropriate) and the organic production proposals set out in this plan.

Comments (if any):	
*Signed	Qualification:
Name of Consultancy Firm/Organisation:	
Address	
	Please Stamp (Where Available)
Telephone No.:	
Date:	

N.B. The part of the form above may only be signed by an agricultural advisor/ agricultural consultant.

DECLARATION BY APPLICANT

I declare that, to the best of my knowledge, all particulars on this Business Plan, which is being submitted as part of my application for the Organic Farming Scheme are correct. Where projections have been given, these figures have been estimated to the best of my ability.

Signature(s) Date ___ / ___ / ___ _

Company Seal (If applicable)

Director(s) of companies applying for grant aid under this Scheme must sign this declaration.